



Step Up!: How to Win More and Lose Less in Business!

Daniel Grissom

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STEP UP! - 6 steps make 80% of the difference in the improvement and achievement of superior results. YOUR COMPETITION HAS STEPPED-UP, SHOULD YOU? In STEP UP! Daniel identifies the critical challenges facing sellers, street-smart strategies and shows you how to work smarter, not harder. As well, the author provides a collection of "classic quotes" from other leaders in the field of excellence including his mom. Every idea, tip and suggestion in this book is focused on helping individuals and organizations improve their performance and results. All of the content is the result of many years of research, interviews and personal experience. So, the advice is not mere theory; it's the real deal on results! It's the book for achieving business excellence. for achieving business excellence.

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